

Kurtis E Minder, CISSP

Curriculum Vitae

BIO

Kurtis Minder is a technology savvy sales professional and consultant with over 13 years of industry experience. Early in his career, Kurtis held senior technical positions in a number of Internet start-ups. Kurtis also served as a security consultant in the Government Services division of Clifton Gunderson, LLC where he led security audits both nationally and internationally. At SBC, Kurtis was a lead security engineer for the DataComm division servicing Healthcare institutions in the Chicago area. Kurtis joined Mirage Networks in 2005 to develop the company's International presence in Europe and the UK. Kurtis has held high-level certifications from Microsoft and Cisco and received the ISC2 Certified Information Systems Security Professional (CISSP) designation in 2002, and still maintains the certification.

CORE VALUES

My primary values are my integrity and my work ethic. I am a diligent listener as well as a motivated product evangelist. My varied background allows me to call on a deep well of experience and relationships. In the past I have developed ISP architectures and VOIP designs, performed security audits, and assisted with enterprise network and security architecture design. I have done international business development and channel management. Of late, my experience has been selling Network Access Control technologies in a tough market. I succeeded at Mirage, despite lack of NAC adoption/budget and a slow marketplace.

I am motivated primarily by my customers and prospects. I love being in front of and building relationships with customers. My customers are always my best references and I maintain relationships that transcend my company and position.

CERTIFICATIONS

Certified Information Systems Security Professional (CISSP) – 2003	Cisco Certified Design Associate (CCDA) – 2000
Cisco Certified Design Professional (CCDP) – 2002	Certified Cisco Sales Expert (CSE) – 2000
Cisco Certified Network Professional (CCNP) – 2002	Microsoft Certified Professional (MCP) – 1999
Cisco Certified Network Associate (CCNA) – 2000	Saleslogix Certified Engineer (SCE) – 1999

SPEAKING ENGAGEMENTS

Guest Lecturer Northwestern University McCormick School of Engineering
Topic: "Network Access Control Methodologies"

Guest Lecturer Northwestern University Kellogg School of Management
Topic: "Managing Risk on the Network Using NAC and Similar Technologies"
Topic: "Solving the Information Security Problem, Common Approaches"

NAC Panelist at Secureworld Expo
Topic: "NAC Best Practices"

Guest Speaker Association of Information Technology Professionals (WI)
Topic: "Endpoint Control Technologies"

Guest Speaker Government Information Processing Association (WI)
Topic "Intrusion Prevention as a Managed Service"
Topic "Network Access Control Applications"

Primary Speaker Ohio Technology Conference
Topic "Compliance and NAC"

Guest Speaker Packateer Users Conference (WI)
Topic "Mirage Networks NAC"

Guest Speaker Ohio Bankers Conference
Topic "Endpoint Control Technologies"

Presenter Angelbeat Technology Conference
Topic "Identity Driven Access"

Keynote Speaker Association of Information Technology Professionals (IL)
Topic "The Knack of NAC"